Characteristics of Learners with Mastery Versus Performance Goals

Learners with Mastery Goals	Learners with Performance Goals (especially performance-avoidance
Are more likely to be interested in and intrinsically motivated to learn course material.	<u>goals</u>) Are more likely to be extrinsically motivated (i.e., motivated by expectations of external reinforcement and punishment) and more likely to cheat to obtain good grades.
Believe that competence develops over time through practice and effort	Believe that competence is a stable characteristic (people are either competent or not) and think that people shouldn't have to try hard
Exhibit more self-regulated learning and behavior	Exhibit less self-regulation
Use learning strategies that promote comprehension	Use learning strategies that promote memorization and may procrastinate more
Choose tasks that maximize opportunities for learning and seek out challenges	Choose tasks that maximize opportunities for demonstrating competence and avoid tasks that make them look incompetent
Are more likely to undergo conceptual change	Are less likely to undergo conceptual change
React to easy tasks with feelings of boredom	React to success on easy tasks with feelings of pride or relief
Seek feedback that accurately describes their abilities and helps them improve	Seek feedback that flatters them
Willingly collaborates with peers to enhance learning	Collaborates when doing so helps them look competent
Interprets failure as a sign to work harder	Interprets failure as a sign of low ability and therefore predictive of future failure
Views errors as a normal part of learning and uses errors to improve	Views errors as a sign of failure and incompetence. Engages in self- handicapping as a way to justify failure
Views teacher as a resource	Views teacher as a judge, rewarder, or punisher
Are satisfied with performance as long as they make progress	Are satisfied only if they succeed
Are more likely to be enthusiastic about school and become activity involved in school activities	Are more likely to distance themselves from the school environment