

BUSINESS and ECONOMICS
DIVISION

WINTER 2019

Business

<u>CRN</u>	<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade Method</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>
20407	INTRO TO BUSINESS	BA 101	3	A to F	1230-1350	TR	CH 101	Ma, Qin	
20409	FINANCIAL ACCT	BA 211	4	A to F	1600-1750	MW	HWC 204	Mahony, Anna	
20411	MANAGERIAL ACCT	BA 213	4	A to F	0800-0950	MW	HWC 204	Mahony, Anna	BA 211
20413	INTRO BUSINESS LAW	BA 230	3	A to F	0930-1050	TR	HSS 235	Hasbrook, John	
20412	INTRO BUSINESS LAW	BA 230	3	A to F	1630-1915	W	OMA 103	Hasbrook, John	
20414	QUANT BUSINESS METHODS	BA 240Q	4	A to F	1400-1550	MW	HWC 204	Farjami, Javad	MTH 111
20415	BUSINESS STATISTICS	BA 243	4	A to F	1200-1350	MW	HWC 204	Farjami, Javad	
20417	PRIN OF MARKETING	BA 310	3	A to F	0930-1050 ¹	T ¹	CH 101	Malkewitz, Keven	
20416	*THIS HYBRID SECTION OF BA 310 IS OFFERED IN SALEM ON TUESDAYS FROM 1730-1900 WITH MARK ELTON²								
20419	FINANCIAL MGMT	BA 315	3	A to F	1100-1220	TR	OMA 101	Olsen, Robin	BA 211 or consent of inst.
20418	FINANCIAL MGMT	BA 315	3	A to F	1400-1520	TR	MNB 110	Olsen, Robin	BA 211 or consent of inst.
20420	INTERM ACCT II	BA 318	4	A to F	1000-1150	TR	NPE 114	Hawley, Christy	BA 317 or consent of inst.
20421	PORTFOLIO MGMT	BA 325	3	A to F	ONLINE		ONLINE	Ilievski, Bojan	BA 315
20422	PORTFOLIO MGMT	BA 325	3	A to F	ONLINE		ONLINE	Ilievski, Bojan	BA 315
20426	*THIS HYBRID SECTION OF BA 361D IS OFFERED IN SALEM ON WEDNESDAYS FROM 1730-1900 WITH PAUL DISNEY³								
20424	ORG BEHAVIOR	BA 361D	3	A to F	1400-1550 ²	F ⁴	HWC 204	Yang, Jennifer	
20425	ORG BEHAVIOR	BA 361D	3	A to F	1000-1150 ²	F ⁴	HWC 204	Yang, Jennifer	
20430	BUSINESS ETHICS	BA 362	3	A to F	1500-1620	MW	HSS 237	Disney, Paul	
20431	BUSINESS ETHICS	BA 362	3	A to F	1230-1350	TR	HSS 235	Disney, Paul	
20433	REGRESSION ANALYSIS	BA 367Q	3	A to F	1400-1520	TR	HWC 204	Bahari-Kashani, Hamid	BA 243 or Mth 243
20434	BUSINESS AND SOCIETY	BA 370D	3	A to F	1800-1920	M ⁵	HWC 204	Mahony, Anna	
20435	FORENSIC ACCOUNTING	BA 399	4	A to F	1200-1350	MW	HSS 111	Mahony, Anna	BA 317
20436	SEM: BUS/EC EVENTS	BA 407	1	P/NC	1700-1750	T	N/A N/A	Leadley, John	Consent of instructor
20437	MARKETING RESEARCH	BA 410	3	A to F	0800-0850	MWF	OMA 103	Elton, Mark	BA 310 & Mth/BA 243
21736	MARKETING STRATEGY	BA 411W	3	A to F	1300-1350	MWF	MOD 103	Elton, Mark	BA 213 & BA 310
21735	MARKETING STRATEGY	BA 411W	3	A to F	1400-1450	MWF	MOD 103	Elton, Mark	BA 213 & BA 310
20441	SPORTS MARKETING	BA 414	3	A to F	ONLINE		ONLINE	Malkewitz, Keven	BA 310
20442	ADVERTISING/PROMOTN	BA 415	3	A to F	1200-1350 ²	F ⁴	HWC 204	Yang, Jennifer	BA 310
20443	COST ACCOUNTING	BA 421	4	A to F	0800-0950	TR	NPE 114	Hawley, Christine	BA 213
20445	FED INCOME TAX II	BA 432	4	A to F	1000-1150	MW	HSS 336	Mahony, Anna	BA 431 or consent of inst.
20446	BUSINESS LEADERSHIP	BA 474	3	A to F	0930-1050	TR	HSS 332	Schwarzler, Kate	
20458	INVESTMENT THEMES	BA 478	3	A to F	0830-0950	MW	OMA 101	Burrell, Tom	BA 315
20460	OPERATIONS MANGMNT	BA 490	3	A to F	1230-1350	TR	HWC 204	Bahari-Kashani, Hamid	BA 243 or Mth 243
20462	STRATEGIC MANGMNT	BA 491	3	A to F	0830-0950	MW	HSS 111	Palmer, Randall	Sr.standing, BA 310, 315, 361, & 362
20461	STRATEGIC MANGMNT	BA 491	3	A to F	1200-1320	MW	OMA 103	Palmer, Randall	Sr.standing, BA 310, 315, 361, & 362

¹HYBRID: BA 310 (Malkewitz) meets in person Tuesdays

²HYBRID: BA 310 (Elton) meets in person Tuesdays in Salem, 2611 Pringle Road SE, Salem, OR 97302

³HYBRID: BA 361D (Disney) meets in person Wednesdays in Salem, 2611 Pringle Road SE, Salem, OR 97302

⁴HYBRID: BA361D (Yang) & BA 415 meet in person these Fridays: 1/25, 2/15, 2/22, and 3/15

⁵HYBRID: BA 370D (Mahony) meets in person these Mondays: 1/7, 1/21, 2/4, 2/18, 3/4

Economics

<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>		
				<u>Method</u>						
				A to F						
21557	INTRO TO MICROECON	EC	201	4	A to F	1000-1150	TR	HWC 204	Oerther, Fred	
21558	INTRO TO MICROECON	EC	201	4	A to F	1000-1150	MW	HSS 235	Oerther, Fred	
21559	INTRO TO MICROECON	EC	201	4	A to F	0900-0950	MTWR	HSS 331	Leadley, John	
21554	INTRO TO MICROECON	EC	202D	4	A to F	1200-1350	MW	HWC 203	Yoder, Seán	EC 201
21551	INTRO TO MACROECON	EC	202D	4	A to F	1400-1550	W ¹	MOD 101	Zygmont, Zenon	EC 201
21552	INTRO TO MACROECON	EC	202D	4	A to F	1400-1550	R ²	HSS 237	Zygmont, Zenon	EC 201
20514	INTERMED MICROECON II	EC	312	4	A to F	1300-1350	MTWR	HWC 205	Zygmont, Zenon	EC201,202,Mth111& soph.
20515	EC ANLYS/REPORT WRIT	EC	315WQ	4	A to F	1200-1250	MTWR	HWC 205	Leadley, John	EC202,BA/Mth243,WR 122
20516	MONEY & BANKING	EC	318	4	A to F	1000-1150	MW	HWC 204	Yoder, Seán	EC 201, 202 or consent
21555	PUBLIC FINANCE	EC	319	4	A to F	1400-1550	TR	OMA 103	Oerther, Fred	EC201,202,311 or consent
21556	DEVELOPMENT ECONOMICS	EC	417	4	A to F	1400-1550	MW	OMA 103	Oerther, Fred	

¹**HYBRID:** EC 202D (Dr. Zygmont) meets in person on WEDNESDAYS

²**HYBRID:** EC 202D (Dr. Zygmont) meets in person on THURSDAYS

Entrepreneurship

<u>CRN</u>	<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>	
				<u>Method</u>						
				A to F						
20525	PLAN/CREAT NEW VENT	ENT	330	3	A to F	1230-1350	TR	OMA 101	Martin, Michael	
20527	SMALL BUS MGMT	ENT	350	3	A to F	1400-1520	TR	OMA 101	Martin, Michael	
20528	SMALL BUS MARKETING	ENT	360	3	A to F	0800-0920	TR	HWC 204	Schwarzler, Kate	BA 310 or consent
20531	ENTREPRENEURS TODAY	ENT	380	1	A to F	1630-1845	M ¹	OMA 103	Schulz, Martin	
20534	INNOV & STRATEGY	ENT	382	1	A to F	1630-1845	M ²	OMA 103	Schulz, Martin	
20535	ENT & SOCIETY	ENT	383	1	A to F	1630-1845	M ³	OMA 103	Schulz, Martin	
20536	GOING INTO BUS/OREGN	ENT	384	1	A to F	1100-1150	R	HSS 108	Hasbrook, John	
21553	ENTREPRENEURSHIP/ACT	ENT	460W	3	A to F	1500-1620	M ⁴	MOD 102	Schulz, Martin	WR122&ENT320 or consent

¹**HYBRID:** ENT 380 meets in person 1/7

²**HYBRID:** ENT 382 meets in person 1/28

³**HYBRID:** ENT 383 meets in person 2/18

⁴**HYBRID:** ENT 460W meets in person 1/7, 1/28, 2/18, 3/4

M&IS Graduate Courses *

<u>CRN</u>	<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	
				<u>Method</u>					
				A to F					
20538	MARKETING ANLY/STRAT	BA	610	4	A to F	1000-1150	TR	OMA 103	Elton, Mark
20539	BUDGETARY PROCESS	BA	620	4	A to F	1000-1150	MW	OMA 101	Burrell, Tom
	* These are M&IS program graduate level courses.								

*****SCHEDULE SUBJECT TO CHANGE*****

1/10/2019